

YOUTH LIVESTOCK AUCTION - RULES

1 PM SUNDAY, AUGUST 27, 2017 IN THE COVERED ARENA

COMMITTEE RULES

This outlined memorandum is an informational letter for exhibitors and their parents, mainly for the betterment of the Humboldt County Fair Youth Livestock Auction. Certain rules, regulations, suggestions and basic information pertaining to the auction are included. You should be familiar with this information so you can be fully aware of the auction's policies and procedures.

I. BEFORE THE AUCTION

1. Contact at least two possible buyers for your animal prior to the opening of the fair. Remind them again a day or so before the date of the sale.
2. Work diligently with your animal so that you are a credit to the 4-H and FFA and make a favorable impression for all potential buyers. The animals must be clean and the owners should look their best to attract potential buyers.
3. Don't hold back animals from feed and water. This makes a very poor quality carcass. Animals accepted for the Auction may exceed the Master Premium List top weights of 1,300lbs. for beef; 150lbs. for sheep; 120lbs for goats- swine is the exception. The auction buyer will be limited to paying only up to the above listed top weights. Maximum pay weight for swine is 280lbs. Any swine over 300lbs. cannot show in a market class, but the pig can be shown in showmanship. Minimum weight for steers is 1,000 lbs.; heifers, 1000 lbs.; lambs, 100 lbs.; goats, 55lbs.; and pigs, 200 lbs.
4. Each exhibitor who has an animal in the auction must sell at least one ticket for the pre-auction luncheon or one ad for the sale catalogue. If not, \$100 will be deducted from their sale check. Those turning in tickets after July 1 will be fined \$25. Those turning in tickets after August 1 will be fined \$100. The fine is \$200 for individuals who have been subject to late fee in the past.
5. **Exhibitors must be at least 9 years of age by Jan. 1, 2017 to sell at the auction.**

II. ENTRY DAY – TUESDAY, AUGUST 22, 2017

1. ALL ANIMALS SUBJECT TO HEALTH INSPECTION BEFORE WEIGH-IN.
2. Sheep, swine and goats will be weighed on entry day in the east side of the sheep barn and beef will be weighed at the north end. Sheep, swine and goats scales will be open from 11am to 7pm. The beef scales will be open from 5pm to 7pm.
3. An animal can be weighed only once and owner must sign weigh slip as animal comes off the scale. Absolutely no re-weighs will be allowed. Parents or advisors who wish to see animal weighed must be on hand at the time the exhibitor has the animal on the scales.
4. The bill of sale for beef, sheep and swine must be received in the Fair office by 5pm Monday, August 7, 2017 – Absolutely NO EXCEPTIONS. Beef, dairy cows and dairy replacement does must be owned 120 consecutive days prior to the Fair. Sheep, swine and other goats must be owned 60 consecutive days prior to the Fair. Incomplete entry forms will not be accepted.
5. A complete entry includes bill of sale, seller's declaration, leader's signature and parent signature. Entries need correct class and division numbers. The Fair is not responsible for incorrect entries. Each species of market animal must be listed on a separate form.

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5. Exhibitors who qualify more than one animal must notify the Livestock Office by 7 p.m., Thursday, Aug 24, which animal he or she wishes to sell. Exhibitors must sell champion and reserve champion animals. An exhibitor who has one or more grand or reserve champions must sell all champions and may sell only one additional non-champion animal. Includes replacement heifer and doe grand and reserve champions.

6. THE DAY BEFORE THE AUCTION (SAT. AUG 26)

- a. All exhibitors selling in the Auction must attend a Sales Orientation Meeting at 9 am Sat, Aug 26 in the Covered Arena. Last minute instructions for the auction will be announced. If you miss this meeting, are late, or leave before the meeting is over, you will be fined \$15.
- b. In the event your name was left off the sale order, notify the meeting chair immediately after the Sales Orientation Meeting.

7. THE DAY OF THE AUCTION (SUN, AUG 27)

- a. Know your animal's order in the sale. If you miss your sale order, you will be fined \$5 and go to the bottom of the sale.
- b. Be on time. It takes just over one minute to sell an animal, so you can plan accordingly. Any delay on your part can prolong the sale. Please be on time so the sale will run smoothly. If you miss your sale order, you will go to the bottom of the sale.
- c. Do not solicit buyers on the Fairgrounds the day of the Auction. This refers to the handing out of cards or information on animals in the sale by exhibitors.
- d. Do not approach the buyer of your animal after or during the sale to ask them to switch animals. All animals are terminal, unless arrangements are made to send the animal out live.
- e. You must sell your own animals unless:
 - i. An FFA or 4-H event conflicts with the sale
 - ii. You have received prior Youth Livestock Auction Committee approval for other arrangements (the request needs to be to them by July 11)
 - iii. A medical emergency.
 - iv. If an Exhibitor will be enrolled in college during the time of the Humboldt County Fair and would like to enter an animal in the fair and sell it at auction, the exhibitor must (1) deliver a written statement to the fair office, signed by the exhibitor, thirty (30) days prior to start of fair (**Monday, July 24, 2017**) advising that the exhibitor will be in college during the fair and that they understand they must **SHOW** their animal but will be allowed to have another exhibitor weigh their animal and sell their animal at auction; and (2) the exhibitor must **SHOW** their animal.
- f. When in the ring:
 - i. Lead beef around all the time bids are taken.
 - ii. Move the hogs as much as possible.
 - iii. Stand the lambs in the center of the ring.

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- g. Quite often there is confusion as to the price for which the animal is sold. The auctioneer tells what the animal was sold for, but the exhibitor is busy with the animal. Perhaps you could have a friend at the auction to check the selling price.
- h. After your animal sells, stay with the animal as you move to the photo area and get your picture taken with the buyer, then move with your animal to the holding area where you will be relieved by the load out crew. A certificate with a photograph will be mailed to the buyer as a thank you from the owner and the Youth Livestock Auction Committee.
- i. Do not sit in the stands. They are for the buyers. A potential buyer may leave rather than stand.
- j. If you are able to locate the buyer of your animal, thank them verbally for purchasing your animal.
- k. A thank you card must be completed and turned into fair staff prior to receiving your check as follows:
 - i. Write a thank you card.
 - ii. Address the salutation to the name of the buyer of your animal.
 - iii. Make the thank you personable. Without the buyers, there would be no sale.
- l. Complete an envelope (to be provided by your parents), which includes your complete return address and the complete name and address of the buyer, including the zip code. The envelope must have a postage stamp already in place so the thank you is ready to be mailed.
- m. To make this process faster, you may want to write your thank you card prior to the sale, then fill in the buyer's name and address after you know who purchased your animal.
- n. Of your gross sales, 6% (subject to change) is withheld from your check along with an additional \$30 for swine, goats and sheep and \$65 for beef (subject to change). This commission helps to cover the expenses associated with the auction. Much of the work is donated, like the auctioneers, ring men, clerks, bank officials, leaders/advisors and committee members. However, there are other expenses that include:
 - Printing of sale catalogues, sales slips, etc.
 - Purchase of incentives to buyers
 - Stationary, postage and office supplies
 - Cost of pre-auction dinner
 - Transporting and processing of the animals (processing of poultry and rabbits is the responsibility of the seller)
 - A contingency fund is kept as an insurance policy to pay for an animal that dies or doesn't meet certain requirements at the time of slaughter.